General Services Administration
Federal Supply Service
Authorized Federal Supply Schedule Price List

FEDERAL SUPPLY SCHEDULE MULTIPLE AWARD SCHEDULE (MAS)

vanasolutions

3610 Pentagon Blvd, Suite 110 | Beavercreek, OH 45431
PHONE: 937.242.6399 | **www.vanasolutions.com**
BUSINESS SIZE: Small Business

Contract Number: 47QRAA18D00E2
Period Covered by Contract: August 13, 2018 to August 12, 2023
Pricelist current through Modification: N/A

Contact for Contract Administration:
Linda Skinner | PHONE: 937.242.6399
contracts@vanasolutions.com

On line access to contract ordering information, terms and conditions, up to date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu driven database system. The INTERNET address GSA Advantage! is: GSAAdvantage.gov

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov

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CUSTOMER INFORMATION

1a. Table of awarded special item numbers with appropriate cross-reference to item descriptions and awarded price.

SIN	SIN Description
541330ENG	Engineering Services
541380	Testing Laboratory Services
541420	Engineering System Design and Integration Services
541715	Engineering Research and Development and Strategic Planning
541611	Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services
611430	Professional & Management Development Training
OLM	Order-Level Materials

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See pages 15 and 16.

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. See pages 5 through 14.

2. Maximum order. $1,000,000

3. Minimum order: $100.00

4. Geographic coverage (delivery area): Domestic Only, 48 States, DC

5. Point of production: Same as the company address.

6. Discount from list prices or statement of net price: Prices shown are Government net prices.

7. Quantity discounts: None

8. Prompt payment terms. Note: Prompt payment terms must be followed by the statement "Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions." Net 30.

9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold: Purchase cards are accepted at or below the micro-purchase threshold. The rates included in this proposal do not include credit card processing fees. Processing fees may be waived on a case-by-case basis.

9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: Purchase cards are accepted above the micro-purchase threshold. The rates included in this proposal do not include credit card processing fees. Processing fees may be waived on a case-by-case basis.

10. Foreign items (list items by country of origin): None.

11a. Time of delivery: Mutually agreed to for each delivery or task order.

11b. Expedited Delivery: Mutually agreed to for each delivery or task order.

11c. Overnight and 2-day delivery: Mutually agreed to for each delivery or task order.

11d. Urgent Requirements: Mutually agreed to for each delivery or task order.

12. F.O.B. point(s): Destinat*ion*

13a. Ordering address:

> Vana Solutions, LLC
> Attn: GSA Orders
> 3610 Pentagon Blvd, Suite 110
> Beavercreek, OH 45431
> Telephone: (937) 242-6399

13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found at the GSA homepage gsa.gov/schedules.

14. Payment address.

> Vana Solutions, LLC
> Attn: Accounts Receivable
> 3610 Pentagon Blvd, Suite 110
> Beavercreek, OH 45431

15. Warranty provision: Standard

16. Export packing charges, if applicable: N/A

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): Contact Contractor.

18. Terms and conditions of rental, maintenance, and repair (if applicable): N/A

19. Terms and conditions of installation (if applicable): N/A

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A

20a. Terms and conditions for any other services (if applicable): N/A

21. List of service and distribution points (if applicable): N/A

22. List of participating dealers (if applicable): N/A

23. Preventive maintenance (if applicable): N/A

24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): N/A

24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location): The EIT standards can be found at: www.Section508.gov/.

25. Data Universal Number System (DUNS) number: 189437366

26. Notification regarding registration in Central Contractor Registration (CCR) database: Cage Code 59H04.

27. Contract Pricelist: The rates listed below are inclusive of the Industrial Funding Fee (IFF) at 0.75%.

LABOR CATEGORY DESCRIPTIONS

The following labor categories and their descriptions cover all SINS awarded under this contract.

LABOR CATEGORY	DEGREE / MINIMUM EXPERIENCE	DESCRIPTION
Administrative Clerk	High School 4	Responsible for performing specialized clerical duties such as record-keeping and managing forms and information. Responds to queries by retrieving information in file systems. Performs various clerical support duties, such as copying, scanning, faxing, filing, and laminating.
Architect, Senior	Bachelors 8	Responsible for design and development of new software or extensive software revisions for external customers. Knowledgeable about creating high-level architectural specifications and addressing problems of systems integration, compatibility. Performs research and reports to management as necessary.
Architect, Expert	Bachelors 10	Responsible for design and development of new software or extensive software revisions for external customers. Serves as the technical expert by creating high-level architectural specifications and addressing problems of systems integration, compatibility. Performs research on the potential project feasibility to management.
Architect SME	Masters 12	Responsible for design and development of new software or extensive software revisions for external customers. Serves as the top level technical expert by creating high-level architectural specifications and addressing problems of systems integration, compatibility. Performs research on the potential project feasibility to management.
Business Analyst, Associate	Bachelors 0	Analyzes system requirements and assists in design and development activities. Conducts gap analysis between current solution and customer requirements. Works with clients to demonstrate changes for system needs. Creates and designs the reports and metrics for tracking business and product success.
Business Analyst, Journeyman	Bachelors 4	Analyzes system requirements and assists in design and development activities. Conducts gap analysis between current solution and customer requirements. Works with clients to demonstrate changes for system needs. Creates and designs the reports and metrics for tracking business and product success.
Business Analyst, Senior	Bachelors 8	Analyzes system requirements and assists in design and development activities. Conducts gap analysis between current solution and customer requirements. Works with clients to demonstrate changes for system needs. Creates and designs the reports and metrics for tracking business and product success.
Business Process Analyst	Bachelors 4	Researches, analyzes, and recommends improvements to an organization's business processes in order to improve overall organization performance. Studies operational and performance data to identify trends and opportunities for improvement. Develops project plans, communicates changes and may provide training to impacted business units.

LABOR CATEGORY	DEGREE / MINIMUM EXPERIENCE	DESCRIPTION
Business Process Analyst SME	Masters 12	Senior consultant with extensive knowledge in business process analysis and/or a designated field or discipline. Facilitates implementation of business processes re-engineering methodologies. Serves as the principal business or technical advisor for large, complex projects, and provides expertise in the areas of business process reengineering, process and productivity improvement, organizational assessment and evaluation, process modeling and simulation, strategic and business planning, change management strategies, management, organizational development, management consulting, and cross-team facilitation. May contribute to the evaluation, analysis, and recommendations of business solutions based on enterprise system products.
Change Management Specialist	Bachelors 8	Evaluates the impact of change, including the implementation or revision of business processes, systems and technology. Conducts an organizational assessment to determine change management strategies that minimize disruption and ensure optimal results. Offers recommendations to senior management based on research and experience. Relies on extensive knowledge and professional discretion to achieve goals.
Configuration Management Specialist, Journeyman	Bachelors 4	Assists in supporting configuration management planning. Describes provisions for configuration identification, change control, configuration status accounting, and configuration audits. Identifies and maintains the original configuration of requirements documentation, design documentation, software, and related documentation. Responsible for configuration change control. Supports the change process so that only approved and validated changes are incorporated into product documents and related software. Responsible for configuration status accounting. Tracks all problems and changes in product documents and software and reports changes and current configuration.
Configuration Management Specialist, Senior	Bachelors 8	Supports configuration management planning. Describes provisions for configuration identification, change control, configuration status accounting, and configuration audits. Supports configuration planning. Identifies and maintains the original configuration of requirements documentation, design documentation, software, and related documentation. Responsible for configuration change control. Supports the change process so that only approved and validated changes are incorporated into product documents and related software. Responsible for configuration status accounting. Tracks all problems and changes in product documents and software and reports changes and current configuration. Responsible for configuration audits. Supports audits to verify that requirements of all baselines have been met.

LABOR CATEGORY	DEGREE / MINIMUM EXPERIENCE	DESCRIPTION
Cyber Security Analyst	Bachelors 8	Responsible for assessing information risk and facilitates remediation of identified vulnerabilities for IT security and IT risk across the enterprise. Report findings and recommendations for corrective action. Performs vulnerability assessments as assigned utilizing IT security tools and methodologies. Performs assessments of the IT security/risk posture within the IT network, systems and software applications, in addition to assessments. Uses technical skills to help respond to threats and emergency security incidents in a timely manner. Help develop solutions or improvements to prevent malicious activity.
Data Management Specialist	Bachelors 8	Performs technical administration duties for data warehouse development and maintenance. Provides technical support and coordination during warehouse design, testing and movement to production. Acts as a liaison between engineers, data architects, programmers, and analysts. Implements and enforces standards and procedures to ensure data is managed consistently and properly integrated within the warehouse. Implements business rules via stored procedures, middleware, or other technologies.
Data Management SME	Bachelors 12	Designs and builds relational databases. Develops strategies for data acquisitions, archive recovery, and implementation of a database. Works in a data warehouse environment, which includes data design, database architecture, metadata and repository creation. Translates business needs into long-term architecture solutions. Defines, designs, and builds dimensional databases. Develops data warehousing blueprints, evaluating hardware and software platforms, and integrating systems. Evaluates reusability of current data for additional analyses. Reviews object and data models and the metadata repository to structure the data for better management and quicker access.
Developer, Associate	Bachelors 0	Under general supervision, develops codes, tests, and debugs new software or enhancements to existing software. Has good understanding of business applications. Works with technical staff to understand problems with software and resolve them. Resolves customer complaints with software and responds to suggestions for improvements and enhancements. May assist in development of software user manuals.
Developer, Journeyman	Bachelors 4	Under general supervision, develops codes, tests, and debugs new software or enhancements to existing software. Has good understanding of business applications. Works with technical staff to understand problems with software and resolve them. Resolves customer complaints with software and responds to suggestions for improvements and enhancements. May assist in development of software user manuals.
Developer, Senior	Bachelors 8	Responsible for developing, testing, implementing, and maintaining web-based application systems, such as user interface, e-commerce applications, site animation. Troubleshoots and solves the software issues. Researches technical problems and suggests improvements for web applications. Knowledge about commonly-used web developing language as necessary.

LABOR CATEGORY	DEGREE / MINIMUM EXPERIENCE	DESCRIPTION
Developer, SME	Bachelors 12	Expert knowledge in design, development. Responsible for leading team in designing, developing, testing, implementing, and maintaining application systems. Provides expert troubleshooting, solving complicated software issues. Researches technical problems and suggests improvements as needed. Analyzes and integrates new products/technologies with existing applications to improve the design and application functionality. Is knowledgeable about multiple commonly-used developing languages as necessary.
Development Manager	Bachelors 8	Manages the development and establishment of department standards and procedures. Directs and coordinates system analysis efforts to maintain and upgrade current systems. Manages software and/or product related technology. Oversees all steps of system development life cycles to assure conformance with established standards. Lead a team of dynamic software developers to build and maintain a platform that supports workdays main customer interface using the Agile Scrum methodology.
Engineering SME	Bachelors 12	Provides extremely high-level subject matter expertise for work described in the task. Provides advanced technical knowledge and analysis of highly specialized applications and operational environment, high-level functional systems analysis, design, integration, documentation, training, and implementation advice on complex problems which require expert level knowledge of the subject matter for effective implementation. Applies principles, methods, and knowledge of specific functional areas of expertise to specific task order requirements. Provides advice on esoteric problems which require extensive knowledge of the subject matter. Designs and prepares technical reports, studies, and related documentation, makes charts and graphs to record results, prepares and delivers presentations, training, and briefings as required by the task order.
Functional SME	Bachelors 12	Provides technical, managerial, or administrative direction for problem definition, analysis, requirements development and implementation for complex to extremely complex systems in the subject matter area. Makes recommendations and advises on system improvements in the following specialties: information systems architecture; networking; telecommunications; automation; communications protocols; risk management/electronic analysis; software; life-cycle management; software development methodologies; and modeling and simulation. Also provides technical, managerial, or administrative direction for functional domains, related to IT systems and projects.

LABOR CATEGORY	DEGREE / MINIMUM EXPERIENCE	DESCRIPTION
Governance Architect	Bachelors 8	Designs and implements customer master data solution; manages metadata repository and enrichment. Coordinate with data stewards to capture and validate business definitions, technical metadata, and data quality requirements. Creates and maintains critical data model, metadata, documentation that allows data to be understood and leveraged as a shared asset. Assist in developing and maintaining data governance reporting. Conducts deep dive analysis of data/logic flow to support regulatory and other data integration; leverages current state analysis to contribute to future state requirements, design; ensures operational interactions with data quality lead for issues around critical data that impacts architecture; ensures operational interactions with data remediation team to protect integrity of logical data models.
Help Desk Technician	Bachelors 4	Provides support to end users on a variety of issues. Identifies, researches, and resolves technical problems. Responds to telephone calls, email and personnel requests for technical support. Documents, tracks, and monitors the problem to ensure a timely resolution.
Information Architect	Bachelors 10	Participates as high-level technical expert in design development, coding, testing, and debugging new software or significant enhancements to existing software. Works with technical staff to understand problems with software and develops specifications to resolve them. Resolves customer complaints and responds to suggestions for improvements and enhancements. Participates in the development of software user manuals. May act as team leader on less complex projects.
Principal Management Consultant	Bachelors 10	Principal Management Consultant is the functional or industry expert within the areas of strategic planning, process analysis, benchmarking, and organizational and operational issues. Conducts economic and business case analysis, risk studies, and feasibility and technical trade-off studies in support of mission and program goals.
Principal SME	Masters 12	Principal Subject Matter Expert provides unique and specialized expertise on a specific business, technical or management subject. The SME may serve as a senior advisor / analyst customer's executive management team for functional expertise. The SME must have strong writing and communications skills and the ability to interface with senior and executive management.
Program Manager - Acquisition	Bachelors 8	Serves as Acquisition expert on programs by providing technical and management expertise consisting of conducting or participating in technical and operational aspects of programs and tasks. Provides advice in competitive sourcing and outsourcing methods and value chain analysis. Identifies best acquisition practices as related to the program / task.

LABOR CATEGORY	DEGREE / MINIMUM EXPERIENCE	DESCRIPTION
Program Manager – Financial	Masters 8	Responsible for managing finance-related high-priority programs/projects on-time and on-budget. Directs all activities associated with the program/project in accordance wit the established policies, procedures, and requirements of customer specifications. Proactively monitors programs/projects throughout the program/project life cycle from inception to completion. Responsible for program/project scope, planning, monitoring and reporting cost and schedule. Provides technical and management expertise by conducting or participating in technical and operational aspects of projects and tasks. Identifies best acquisition practices as related to the project / task.
Program Manager – Functional	Bachelors 8	Has management authority within a business unit/department or program with direct supervision over one or more resources on the project/program team, and/or direct responsibility for the functions affected by or that affect the project/program deliverable(s). Identifies best acquisition practices as related to the program / task.
Program Manager – Technical	Bachelors 8	Provides technical and management expertise by conducting or participating in technical and operational aspects of programs and tasks. Serves as lead management on a program and advises technical team as necessary. Identifies best practices as related to the program / task.
Program Manager I	Bachelors 8	Responsible for and leads team on small to medium projects. Translates customer requirements into formal agreements and plans to culminate in customer acceptance or results. Possesses expert knowledge of business processes. Responsible for performance, cost, scope, schedule, quality, and appropriate business measurements for their project, according to their project charter. Has extensive professional knowledge of market segment, industry technology, discipline trends.
Program Manager II	Bachelors 10	Responsible for and leads team on large complex projects. Translates customer requirements into formal agreements and plans to culminate in customer acceptance or results. Possesses expert knowledge of business processes. Responsible for performance, cost, scope, schedule, quality, and appropriate business measurements for their project, according to their project charter. Has extensive professional knowledge of market segment, industry, technology discipline trends.
Project Manager I	Bachelors 8	Responsible for all aspects of the development and implementation of assigned projects and provides a single point of contact for those projects. Takes projects from original concept through final implementation. Interfaces with all areas affected by the project including end users, computer services, and client services. Defines project scope and objectives. Develops detailed work plans, schedules, project estimates, resource plans, and status reports. Conducts project meetings and is responsible for project tracking and analysis. Ensures adherence to quality standards and reviews project deliverables. Manages the integration of vendor tasks and tracks and reviews vendor deliverables. Provides technical and analytical guidance to project team. Recommends and takes action to direct the analysis and solutions of problems.

LABOR CATEGORY	DEGREE / MINIMUM EXPERIENCE	DESCRIPTION
Project Manager II	Bachelors 10	Senior leader. Responsible for all aspects of the development and implementation of assigned projects and provides a single point of contact for those projects. Takes projects from original concept through final implementation. Interfaces with all areas affected by the project including end users, computer services, and client services. Defines project scope and objectives. Develops detailed work plans, schedules, project estimates, resource plans, and status reports. Conducts project meetings and is responsible for project tracking and analysis. Ensures adherence to quality standards and reviews project deliverables. Manages the integration of vendor tasks and tracks and reviews vendor deliverables. Provides technical and analytical guidance to project team. Recommends and takes action to direct the analysis and solutions of problems.
Quality Assurance Analyst	Bachelors 4	Develop and execute software tests to identify software problems and their causes. Test system modifications to prepare for implementation. Document software and application defects using a bug tracking system and report defects to software or web developers. Create and maintain databases of known defects. May participate in software design reviews to provide input on functional requirements, operational characteristics, product designs, and schedules.
Quality Manager	Bachelors 8	Carries out procedures to ensure that all information systems, products and services meet organization standards and end-user requirements. Performs and leads tests of software to ensure proper operation and freedom from defects. May create test data for applications. Documents and works to resolve all complex problems. Reports progress on problem resolution to management. Devises improvements to current procedures and develops models of possible future configurations. Acts as information resource about assigned areas to technical writers and other Quality Assurance Analysts. Performs complex workflow analysis and recommends quality improvements. In some cases, serves as corporate quality manager as needed.
Scrum Master, Senior	Bachelors 4	Assists with coordinating an agile development team, ensures all activities use the principles of the Scrum Framework. Works to help the team self-organize and adopt an attitude of continuous improvement. Actively identifies and removes impediments in order to ensure that assigned sprints and projects are completed on time. Tracks and reports daily schedules
Scrum Master, Expert	Bachelors 8	Coordinates an agile development team and facilitates/guides cross functional teams in the execution of multiple development projects using the principles of the Scum framework. Helps the team to self-organize and adopt an attitude of continuous improvement. Actively identifies and removes impediments in order to ensure that assigned sprints and projects are completed on time. Tracks and reports daily schedules.

LABOR CATEGORY	DEGREE / MINIMUM EXPERIENCE	DESCRIPTION
Scrum Master, SME	Bachelors 12	Expert in field. Facilitates and leads cross functional teams in the execution of multiple development projects using the principles of the Scum framework. Takes a coach/mentor approach to help the team self-organize and adopt an attitude of continuous improvement. Actively identifies and removes impediments in order to ensure that assigned sprints and projects are completed on time. Tracks and reports daily schedules.
Software Engineer, Journeyman	Bachelors 4	Assists with Designs, codes, tests, debugs, and documents those programs. Responsible for applications dealing with the overall operating system, such as sophisticated file maintenance routines, large telecommunications networks, computer accounting, and advanced mathematical/scientific software packages. May assist other systems programmers to effectively utilize the system's technical software.
Software Engineer, Senior	Bachelors 8	Designs, codes, tests, debugs, and documents those programs. Responsible for applications dealing with the overall operating system, such as sophisticated file maintenance routines, large telecommunications networks, computer accounting, and advanced mathematical/scientific software packages. Competent to work at this highest technical level on all phases of software systems programming applications. May have responsibility for the evaluation of new and existing software products. May assist other systems programmers to effectively utilize the system's technical software.
Software Engineer, Expert	Bachelors 10	Formulates and defines specifications for complex operating software programming applications or modifies/maintains complex existing applications using engineering releases and utilities from the manufacturer. Designs, codes, tests, debugs, and documents those programs. Responsible for applications dealing with the overall operating system, such as sophisticated file maintenance routines, large telecommunications networks, computer accounting, and advanced mathematical/scientific software packages. Competent to work at this highest technical level on all phases of software systems programming applications. May have responsibility for the evaluation of new and existing software products. May assist other systems programmers to effectively utilize the system's technical software.
Solution Architect	Bachelors 10	Serves as a Software Lead on projects to plan activities, coordinate and conduct software development, facilitate code reviews, champion process improvement, and support the agile processes. Works with customers to understand its needs and requirements. Participates in requirements gathering, gathering data requirements, and assisting in the reconciliation of technical requirements from Enterprise architecture perspective. Has deep technical knowledge in architecture, designing, and Integrating new Solutions in a large-scale enterprise of highly distributed applications.
Solutions Specialist	Bachelors 8	Works with Solution Architect to understand customer requirements. Participates in requirements gathering, gathering data requirements, and assisting in the reconciliation of technical requirements.

LABOR CATEGORY	DEGREE / MINIMUM EXPERIENCE	DESCRIPTION
SW Development, SME	Masters 12	Provides technical knowledge and analysis of highly specialized applications and operational environment, high-level functional systems analysis, design, integration, documentation, and implementation advice on exceptionally complex problems that necessitate high-level knowledge of the subject matter for effective implementation. Participates as needed in all phases of software development with emphasis on the planning, analysis, modeling, simulation, testing, integration, documentation and presentation phases.
Technical Writer, Journeyman	Bachelors 4	Assist in collecting and organizing information for preparation of user manuals, training materials, installation guides, proposals, and reports. Edit functional descriptions, system specifications, user manuals, special reports, or any other customer deliverables and documents.
Technical Writer, Senior	Bachelors 8	Collects and organizes information for preparation of user manuals, training materials, installation guides, proposals, and reports. Writes and edits functional descriptions, system specifications, user manuals, special reports, or any other customer deliverables and documents.
Technical Writer, Expert	Bachelors 10	Researches, organizes, writes, edits, and produces technical data for major publication projects. Organizes material and writes descriptive copy according to standards regarding order, clarity, conciseness, style, and terminology. Ensures technical documentation is accurate, complete, meets editorial and government specifications and adheres to standards for quality, graphics, coverage, format, and style. May participate in the establishment of style guidelines and standards for texts and illustrations. May provide work leadership for lower level employees.
Test Engineer, Journeyman	Bachelors 4	Assists in ensuring that quality software is provided for release to production by executing test scripts. Reviews requirements, specifications and documentation to gain a thorough understanding of the programs and processes to be certified. Provides or validates estimates for assigned tasks. Creates and modifies test scripts to certify system changes. Maintains test databases and ensures their integrity and currency. Distributes test data from control database to development staff to satisfy adequate unit testing. Assists with the release of completed projects into production. May perform program changes as necessary.
Test Engineer, Senior	Bachelors 8	Ensures that quality software is provided for release to production by independently writing and executing test scripts. Reviews requirements, specifications and documentation to gain a thorough understanding of the programs and processes to be certified. Creates and modifies test scripts to certify system changes. Develops test control databases. Maintains test databases and ensures their integrity and accuracy. Distributes test data from control database to development staff to satisfy adequate unit testing. Assists with configuration management tasks on a project (test scripts, source code control, and coordination of requirement changes) as required. Releases completed projects into production. May write trace-ability matrices and test reports. May perform program changes or develop software programs as required.

LABOR CATEGORY	DEGREE / MINIMUM EXPERIENCE	DESCRIPTION
Test Engineer, Expert	Bachelors 10	Tests the most complex features of new software releases using pre-defined test plans and scripts to identify defects. Follows uniform testing procedures. Documents results and uses designated systems and tools to track outcomes. Performs follow-up rounds of testing as needed. Leads process enhancement activities for development, training, metrics and assurance. Trains new testers and coordinate resources for the team. Is considered an expert in this field.
Trainer	Bachelors 4	Researches, develops and revises training courses and prepares appropriate training materials. Develops all student materials (i.e.: course manuals, workbooks, handouts, etc.). Trains personnel by conducting formal classroom courses, workshops, seminars, on-the-job training and/or computer based/computer aided training. Uses a variety of training evaluation methods to determine training effectiveness.
UX Developer	Bachelors 8	Designs the visual layout for web-based applications with the goal of enhancing appeal to the user while maximizing functionality. Designs graphics, pages, forms, and navigation schema. Translates user research into programs, scripts, and interfaces that meet the organization's business goals. Requires familiarity with HTML and various graphic design software packages.

PRICE LIST

Labor Category	Year 1 08/08/18-08/07/19	Year 2 08/08/19-08/07/20	Year 3 08/08/20-08/07/21	Year 4 08/08/21-08/07/22	Year 5 08/08/22-08/07/23
Administrative Clerk**	$32.73	$33.55	$34.39	$35.25	$36.13
Architect, Senior	$141.64	$145.18	$148.81	$152.53	$156.34
Architect, Expert	$159.60	$163.59	$167.68	$171.87	$176.17
Architect SME	$206.04	$211.19	$216.47	$221.88	$227.43
Business Analyst, Associate	$72.44	$74.25	$76.11	$78.01	$79.96
Business Analyst, Journeyman	$79.80	$81.80	$83.85	$85.95	$88.10
Business Analyst, Senior	$100.05	$102.55	$105.11	$107.74	$110.43
Business Process Analyst	$75.93	$77.83	$79.78	$81.77	$83.81
Business Process Analyst SME	$146.42	$150.08	$153.83	$157.68	$161.62
Change Management Specialist	$99.79	$102.28	$104.84	$107.46	$110.15
Configuration Management Specialist, Journeyman	$64.65	$66.27	$67.93	$69.63	$71.37
Configuration Management Specialist, Senior	$84.89	$87.01	$89.19	$91.42	$93.71
Cyber Security Analyst	$133.58	$136.92	$140.34	$143.85	$147.45
Data Management Specialist	$160.45	$164.46	$168.57	$172.78	$177.10
Data Management SME	$208.25	$213.46	$218.80	$224.27	$229.88
Developer, Associate	$70.01	$71.76	$73.55	$75.39	$77.27
Developer, Journeyman	$84.46	$86.57	$88.73	$90.95	$93.22
Developer, Senior	$102.15	$104.70	$107.32	$110.00	$112.75
Developer SME	$134.66	$138.03	$141.48	$145.02	$148.65
Development Manager	$145.75	$149.39	$153.12	$156.95	$160.87
Engineering SME	$147.16	$150.84	$154.61	$158.48	$162.44
Functional SME	$148.50	$152.21	$156.02	$159.92	$163.92
Governance Architect	$139.22	$142.70	$146.27	$149.93	$153.68
Help Desk Technician	$76.33	$78.24	$80.20	$82.21	$84.27
Information Architect	$155.93	$159.83	$163.83	$167.93	$172.13
Principal Management Consultant	$153.50	$157.34	$161.27	$165.30	$169.43
Principal SME	$185.27	$189.90	$194.65	$199.52	$204.51
Program Manager – Acquisition	$130.80	$134.07	$137.42	$140.86	$144.38
Program Manager – Financial	$141.94	$145.49	$149.13	$152.86	$156.68
Program Manager – Functional	$136.27	$139.68	$143.17	$146.75	$150.42
Program Manager – Technical	$134.44	$137.80	$141.25	$144.78	$148.40
Program Manager I	$131.10	$134.38	$137.74	$141.18	$144.71
Program Manager II	$151.94	$155.74	$159.63	$163.62	$167.71
Project Manager I	$144.71	$148.33	$152.04	$155.84	$159.74
Project Manager II	$146.43	$150.09	$153.84	$157.69	$161.63
Quality Assurance Analyst	$87.50	$89.69	$91.93	$94.23	$96.59
Quality Manager	$136.27	$139.68	$143.17	$146.75	$150.42
Scrum Master, Senior	$97.61	$100.05	$102.55	$105.11	$107.74
Scrum Master, Expert	$150.42	$154.18	$158.03	$161.98	$166.03

Labor Category	Year 1 08/08/18-08/07/19	Year 2 08/08/19-08/07/20	Year 3 08/08/20-08/07/21	Year 4 08/08/21-08/07/22	Year 5 08/08/22-08/07/23
Scrum Master SME	$166.07	$170.22	$174.48	$178.84	$183.31
Software Engineer, Journeyman	$76.31	$78.22	$80.18	$82.18	$84.23
Software Engineer, Senior	$91.78	$94.07	$96.42	$98.83	$101.30
Software Engineer, Expert	$122.09	$125.14	$128.27	$131.48	$134.77
Solution Architect	$122.56	$125.62	$128.76	$131.98	$135.28
Solutions Specialist	$103.09	$105.67	$108.31	$111.02	$113.80
SW Development SME	$171.47	$175.76	$180.15	$184.65	$189.27
Technical Writer, Journeyman	$89.42	$91.66	$93.95	$96.30	$98.71
Technical Writer, Senior	$95.36	$97.74	$100.18	$102.68	$105.25
Technical Writer, Expert	$111.32	$114.10	$116.95	$119.87	$122.87
Test Engineer, Journeyman	$84.46	$86.57	$88.73	$90.95	$93.22
Test Engineer, Senior	$95.81	$98.21	$100.67	$103.19	$105.77
Test Engineer, Expert	$107.87	$110.57	$113.33	$116.16	$119.06
Trainer	$92.09	$94.39	$96.75	$99.17	$101.65
UX Developer	$119.63	$122.62	$125.69	$128.83	$132.05

**Indicates SCA Eligible Category

The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the cited SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e. nationwide).

SCA Eligible Labor Category	SCA Equivalent Code Title	Wage Determination Number
Administrative Clerk	01111 - General Clerk I	15-4731